

## 5 Things to Check Before Choosing a Conservatory Company

As you will have found by searching on the internet for a company to supply your new DIY Conservatory there is a lot of choice and a lot of information available. We at Swift Conservatory Solutions Ltd believe that it is vital to ask yourself several questions to ensure that you choose a company which you can trust and that will provide you with a product and level of service which exceeds your expectations.

Below are just 5 simple questions which will help with this process.

### 1. Is the representative you are talking to knowledgeable and able to answer all your questions and queries?

Swift Conservatory Solutions staff have worked in the DIY conservatory industry for many years so have a wealth of knowledge to be able to answer the simplest or most difficult questions you may have. We do not employ specific sales staff who may be driven by targets and sales figures. We only employ customer focussed staff who have been in the industry for many years (usually from a manufacturing or installation background) to give our customers the BEST possible advice. You will NEVER be pestered by unwanted telephone calls from Swift Conservatory Solutions staff.

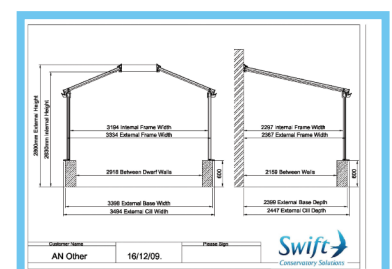
*'I was pretty nervous and rather daunted when taking on this project but erecting both the base and the conservatory proved to be much easier than anticipated with the very clear step by step instruction manual'*

you can mark the conservatory on your property wall and therefore ensure that all windows/doors are cleared and that the height is suitable. They will also provide base/dwarf wall plans to enable you to mark the conservatory space in your garden and therefore ensure that you will have adequate living space without having a detrimental effect on your garden area.

*'We have to say that your service and attention to detail have been exemplary, from yourself with the design and photos, through to the boys that put the conservatory up.'*

### 2. Once the order is placed will I be supplied with all the information I require to allow me to check thoroughly that the conservatory will fit correctly on my property?

Swift Conservatory Solutions will provide you with a series of drawings which outline every dimension which you may require. All relevant internal and external dimensions are supplied so that



### 3. Do they offer an Installation Service?

Many customers like the thought of buying their new conservatory at a DIY price but are daunted by the prospect of building it. Swift Conservatories are designed specifically for the DIY market with the complete kit including the fantastic Easybase. A typical DIY project with an Easybase will usually be complete within 5 days however, we understand that some customers don't want to use their holidays to do DIY so we have introduced SWIFT-FIT. Swift-Fit is a very competitively priced installation service where installation experts will erect your new DIY conservatory quickly and efficiently leaving you to organise internal finishes when you have the time.



*'Just a quick thank you from my wife and I to the whole Swift Conservatory team, the whole experience of getting a conservatory from start to finish was made very easy from the design to fitting'*

### 4. Do they offer a full range of products to suit my budget and to meet my exact requirements?

*'We couldn't recommend your company and staff enough. The base system was brilliant'*

Many internet companies only offer conservatories to standard sizes and a basic specification with a policy of 'what you see is what you get' Swift Conservatory Solutions offer a full range of products to suit every budget. We can supply very basic lean-to conservatories to elaborate designs with the highest specification glazing available. The most important thing to us is designing a conservatory that is exactly what

you want with the highest possible specification to meet your budget. Your advisor will be able to offer advice on all aspects of the project from the base to the finish of the handles.



### 5. Have they received lots of positive customer feedback and do they have customers you could talk to discuss the whole experience of buying a conservatory online.

We at Swift Conservatory Solutions use the feedback from customers to continually improve our business and the products we sell. As you will see from the Customer Gallery Section on the website Swift have received lots of excellent feedback from customers. These customers are a mix of people who have installed the conservatory themselves, used a local builder or taken advantage of the Swift-Fit offer. If you would like to speak to or visit a customer who has had a Swift conservatory to discuss the quality of product and service then please let us know and we will put you in touch with someone as close to you as possible.

*'I would like to congratulate Swift on the service and quality you have given. I was amazed how accurate everything was and how it all fitted together millimeter perfect. I had not heard of your easy-base system before and was amazed how quick and simple it all was'*

*'Over all I could not have chosen a more efficient or helpful company than Swift Conservatory Solutions Ltd'*

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